



# TOGETHER WE CAN

LP4Y Alliance Newsletter

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#15

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Malwani  
Life Project Center,  
Bombay, India.

**ALL ENTREPRENEURS  
OF CHANGE**

EDITORIAL

# ALL ENTREPRENEURS OF CHANGE

In this 32-page newsletter we would like to pay homage to the outstanding commitment of the thousands of people who have played a part in the LP4Y project. Week after week since our beginnings in 2009 you have demonstrated your commitment to the fight for Youth inclusion. We receive countless testimonies each year, and have selected 62 of them to share with you in the following pages. They tell us how your actions have changed your lives, whether you are enrolled in one of the programs, a coach or project head, a trainer, partner, donor, member or friend. Each of you is an Entrepreneur for Change, at the very heart of the LP4Y movement you have joined. We thank you all.

**Jean-Marc Delaporte,**  
Asia Coordinator



Jean-Marc Delaporte and a Youth in the streets of Delhi, in India.

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## INTERVIEW

# “WE CAN SCALE UP THIS SUCCESSFUL MODEL”

In New York City, the LP4Y USA team met Omar Abdi, Deputy Executive Director of Unicef. He shared with us his vision about excluded Youth and LP4Y's model.

A Canadian national, born in Somalia, Omar Abdi was appointed by the former United Nations Secretary-General Ban Ki-moon as Deputy Executive Director of the United Nations Children's Fund (Unicef) in August 2014.

## How do you and Unicef address the situation of exclusion facing young adults around the world?

Unicef is guided by the Convention of Rights of the Child which covers children up to 18 years old. We focus on child protection, their health, nutrition, education and development. Like LP4Y, Unicef looks at teens in a holistic manner. But we work differently from NGOs as we work with governments and try to address “systems” such as juvenile criminal justice and education. For example, we try to build systems so that children do not drop out of school. Unfortunately, some teens do not get this first chance, they end up on the street and become marginalized. These are the Youth that LP4Y focuses on. So the work you are doing is very critical.

## “THEY TAKE RISKS THAT YOU AND I WOULD NOT TAKE”

### What do you think of the LP4Y model?

It is an impressive business model as it takes a holistic approach. The model provides to the Youth social counseling and coaching that gives them the comfort that a normal family would give. Close collaboration with business partners also ensures that the Youth are learning skills that respond to demands. These creative young adults are great risk takers and take



Omar Abdi, Deputy Executive Director of Unicef, in his office in New York City.

risks that you and I would not take. But LP4Y provides them with the life skills to take the positive risks, not the negative ones.

### We were honored in 2016 to have you as our guest speaker for our first LP4Y gala. What made you accept our invitation?

I met some of your board members at a UNICEF event and they raised my curiosity about LP4Y's model for addressing the issue of exclusion. I was also impressed that business people could feel so concerned about excluded adults in Asia, so we kept in touch and I later accepted their invitation. Since then I have been following them. I went to Ho Chi Minh City and met a graduate of your program who told me his impressive story and how his life has changed with LP4Y. I also asked our offices to connect LP4Y with UNDP (United Nations Development Programme) and the World Bank,

and see how we can scale up this successful model.

### A word to all these young adults struggling to integrate a decent environment and world?

It is hope and opportunity, which is what you are providing. The only reason they are where they are is due to an accident of birth, they were not born where other people were born. That's the only difference. They are as talented as our children. LP4Y gives them an opportunity they need to take advantage of and that should motivate them all.

## SOME DATA

There are currently 1.2 billion Youth aged 15 to 24, 600 million of whom are living below the poverty threshold of US\$ 1.90 per day, malnourished, victims of violence and abuse... In 2025 their numbers will reach 1 billion.

# PORTRAITS: OUR COMMITTED CATALYSTS

**In India, Vietnam, Indonesia and the Philippines, there are more than 70 catalysts, from a wide range of backgrounds, working in the field with LP4Y. Let's meet them.**

The committed professionals who work alongside LP4Y are known as catalysts. They are coaches, assistants, community mobilizers, project leaders or coordinators, and they spearhead a common approach, facilitating, launching and accompanying the movement. Our catalysts develop and direct

the action plans to be followed by local actors who are thus able to operate more efficiently: the Youth themselves are responsible for their inclusion, as nothing is done on their behalf; regarding sustainable recruitment, we leave that up to the companies (LP4Y does not "place" interns or employees);

and the Stars Clubs take care of long term support. The catalysts are facilitators, accompanying but not taking direct action. They guarantee the positive energy which must surround the Youth as they develop their long-term plans in the Life Project Centers.



**Lanivie Ananario, 29, coach of Hear Us program (2016-2017)**

"I am Lanivie, a 29-year old Filipino catalyst. I started as a part-time volunteer, then became a community mobilizer and later coach of the Hear Us Program (working with deaf and mute Youth). I assisted the Youth, linking them to the community through professional training, involvement and exposure. It is

fulfilling to see the Youth's improvements; how they evolved and gained confidence along the way. It is amazing to be able to communicate, to understand and to learn about the deaf culture. Through these different experiences, I learnt to sign, gained more patience and learnt to think of others first. Today, I am glad to be a catalyst of change."

**Éric Barritault, 28, partnerships project leader**

"After spending six months coaching the Khazana program in Delhi, I became partnerships project leader, a cross-country mission to develop and coordinate field corporate partnerships. Most companies are ready to work in favor of excluded Youth empowerment. What they need is a project in which they can engage their teams in a sustainable and impactful

manner. LP4Y offers them precisely that opportunity and I am impressed that companies often go further than expected. My past corporate experiences are very instrumental: I can speak the same language as the partners and demonstrate that it will always be a "win-win" relationship!"



**Sarah de Veron, 29, project leader MEI**



"The role of catalyst consists of promoting the sharing of good practices between centers, and pushing for the necessary changes to ensure that the experience is always positive and constructive for the Youth. I was struck during my mission by the insatiable curiosity of the Youth, proof of their determination to grow and

escape their situation, and also by the need for the coach to force them out of their comfort zones to make sure they get the most out of this experience. Having worked in business for four years prior to joining LP4Y, specifically in the field of development, I was able to more easily grasp the framework of my mission and devote myself to it with passion."

**Gaëlle Muraca, 29, Green Village coordinator**

"I am an engineer, and a committed staff member in the Philippines where I have been since 2014. It has been three years of love, passion and challenges, heading up the Green Village in Calauan, LP4Y's first eco training center in the heart of poor communities. I feel like a tiny persistent gardener, planting seeds.

The fruit may take years to ripen, but the taste is unique. Take Alvin, for example, previously living in the streets of Manila. Proud and always smiling, he is about to sign a permanent job contract. He has been reunited with his family, and he is now thinking about starting his own."



**Inès Cammoun, 25, network development for the LP4Y Alliance**

"I joined the LP4Y team nearly two years ago. I am currently based in Mumbai in India, where I am responsible for making connections between the various members of the LP4Y Alliance. From the first day of my mission, I learnt to make the links between two completely separate

worlds: the world of exclusion and extreme poverty, and the decent world. People turn to LP4Y looking for transformation - personal, professional, spiritual - and this transformation is what makes us catalysts for change, connecting, encouraging and linking those around us."



**Jean-Baptiste Mérieux, 28, Vietnam coordinator**

"I worked for three years in consulting. With LP4Y, I first started as coach of the Bread & Smiles program in Ho Chi Minh City for six months and I have been working for more than four months now as coordinator of LP4Y in Vietnam. As coach or as coordinator, I do my best to give off positive energy to the people around me

in order to develop new projects. Setting up a positive dynamic is key to helping the Youth change their lives! I am amazed by the changes the Youth undergo throughout their journey in LP4Y. This motivates me to never give up, whatever the difficulty facing me."



**May Tran, 26, coach of Origin program in Lapu-Lapu City Jail**

"I started as a part-time volunteer, then I became a community mobilizer and a coach in my own country. Now, I am a coach in the Philippines. As such, my journey in LP4Y has been full of challenges, lessons and joy. I was able to work with many Youth from different

cultures and backgrounds but they all have one thing in common: a dream! It can be challenging to find and work for, but they all try hard with stars in their eyes. You can't forget that powerful gleam once you have witnessed it. It is where all my energy comes from, what makes me go further."



**Pierre Girard, 31, LP4Y Alliance, project leader reporting & finance**

"After spending six years working as a financial auditor in Paris and in Luxembourg, I decided to join LP4Y. I arrived nine months ago, with my partner Adeline, and my mission makes use of my skills in finance and accounting. My background is useful to the development of LP4Y as an

expanding professional organization in need of motivated individuals. What has impressed me most? Meeting so many Entrepreneurs of Change (staff and partners) with different backgrounds, all passionately committed to working with excluded Youth."





## LP4Y ALLIANCE

# WE ARE ALL ENTREPRENEURS FOR CHANGE

### What does being an Entrepreneur for Change mean to you, as a leader or LP4Y coordinator?

 • **Lucie Taurines,**  
**LP4Y France president**

"It is someone who communicated the daily message of hope from the Youth at LP4Y; someone who believes that everything is possible, despite living in a world where we are frightened of taking chances and where we put up so many barriers. An Entrepreneur for Change never stops building bridges, including as many people as possible to ensure a wealth of sharing. We would like to thank the Youth who inspire us and push us to believe in and work for a more human world."

• **Élise Hyvert, LP4Y Lille**

"It means creating a bridge between the most disadvantaged Youth in Asia, and those better off, here. It means leading a team of people who want to give more meaning to their daily lives through useful action, for the benefit of an association whose mission is important and whose actions are tangible. It means offering skills and a few hours per month to a meaningful project."

• **Jean-Philippe Perrot, LP4Y Lyon**

"As an Entrepreneur for Change, you make it possible for the Youth to build their projects, taking into account the human, social, financial and solidarity elements. We want to walk hand in hand with them towards a future where they will find happiness."

• **Bernard De Longevialle,**  
**LP4Y Yvelines fondateur**

"A Leader for Change is someone who spreads the news about LP4Y and excluded Youth, inspiring others to join the movement and showing what we can achieve together. This year we have a new group operating in the Yvelines."

 • **Thierry Delaporte,**  
**LP4Y USA president**

"An Entrepreneur for Change can create a project which reconciles social utility and economic viability; a platform which allows each of us to have a positive impact on society; a unique opportunity to create meaningful connections between the world of the fortunate and the world of exclusion."

 • **Alexis Vaganay,**  
**LP4Y UK president**

"Our mission is to make people aware that it is actually not that complicated to radically change the course of an excluded Young adult's life. In London we have communicated this message, building such a strong sense of solidarity that people want to help however they can."

 • **Lionel de Somer,**  
**LP4Y Belgique president**

"When you become an Entrepreneur for Change with LP4Y you learn how to reinvent yourself, day after day, you understand that change is behind most success stories, and that we are constantly evolving through learning."

 • **Jean-Marie Demeure,**  
**LP4Y Luxembourg pres.**

"An Entrepreneur for Change is someone who moves beyond indignation at inequality, misery and the resulting exclusion, to a tangible individual and collective commitment so that the Youth we accompany can move quickly and effectively, towards the decent world that they are entitled to inhabit. An Entrepreneur for Change is someone who has become aware and decided to take responsibility for one or more actions which will lead to personal fulfillment for each of them."

 • **Arnaud de Veron,**  
**Philippines coordinator**

"An Entrepreneur for Change must make sure that each catalyst has a full understanding of the LP4Y pedagogy, in order to facilitate the development and sharing of new practices. At my humble level, specifically through YIN, it is important to convince companies of the importance of championing Youth inclusion."

 • **Jean-Baptiste Mérieux,**  
**Vietnam coordinator**

"I contribute to change by doing my best to give off positive energy to the people around me in order to develop new projects! Setting up a positive dynamic is key to help the youth change their lives!"

 • **Valentine Lesaffre,**  
**India coordinator**

"As Entrepreneurs for Change, we work hand in hand with our local partner, Tomorrow's Foundation, advocating for excluded Youth in India. We adapt to the local environment, while keeping our DNA and upholding the values of LP4Y. The Youth push us to move forward, to find new solutions... They are our strength and everyone in their path is becoming an Entrepreneur for Change in their own turn."

 • **Luzia Poulain,**  
**Indonesia coordinator**

"At my level, being an Entrepreneur for Change is a way of refusing extreme poverty and encouraging those who wish to become involved locally. It means building bridges between different worlds and actors who would otherwise never meet, to create spaces where the talents of each Youth can be developed for the benefit of all."

## INDONESIA

## A BRIDGE FOR POSITIVES VIBES

**Tiwi Chusnul is the community mobilizer for the Cilincing LPC in Jakarta. Since the beginning, she has been building bridges between the excluded Youth and the community.**

**COMMUNITY MOBILIZERS**

They are key figures in the community surrounding the centers. By establishing connections between the Youth and their communities, they help them to forge the first links, the first steps towards inclusion.

**T**iwi, 23 years old, joined LP4Y when the organization was first created in Indonesia in 2013. The temporary closure of the center in 2015 did not discourage her, and she volunteered again to be a community mobilizer in the new Life Project Center in Cilincing in 2016. She lives with the volunteers. As a permanent link with the community, she can bear witness to the changes brought with LP4Y.

**What was your first reaction when you heard about LP4Y?**

I was impressed by this amazing foundation. Meeting with the Youth from the excluded area, all now with great skills, even gave me another impression that they are all capable enough as long as they have the chance. It is not an easy task for the staff, to open the eyes of the Youth and encourage

them to believe that they can have the same chance as other Youth who go to school or who found a decent job. I am always proud of both the staff and the Youth. It has encouraged me to be a part of the change of the Youth in my own country by helping them through LP4Y.

**“PATIENCE, MOTIVATION AND ENCOURAGEMENT”****What did the local community and LP4Y bring to each other?**

There is a new life in the community because of the “Bule” (Indonesian name for foreigners) living around them, and of course they feel a new atmosphere. They are also aware of the change in the Youth who join LP4Y. They can see the real impact that LP4Y brings to the area. I discovered that the local community has been very nice to LP4Y. We always try to find ways to get even closer with them, by arranging sportfests, movie projection, and inviting them if we have events in the center. Working and dealing with the community has also made me grow a lot.

**What does being an Entrepreneur**

*Tiwi training the Youth of Cilincing Life Project Center in Jakarta.*

**of Change mean for you?**

Helping others to have a better life is something that you can not buy with money, it will work only with patience, motivation and encouragement. It is really inspiring to be part of it. We can share what knowledge we have with others, to make us grow and learn from each other.

**Is there a message that you would like to share?**

Let's show other people that volunteering is the best medium for self development that you cannot achieve by studying at university anywhere in the world.

**Okta, 20, Entrepreneurship Step, Source of Life program**

“Before LP4Y I was working in a garment factory, operating an embroidery machine. I stopped my education in elementary level at 4<sup>th</sup> grade because of financial issues. Then, I helped my father to sell fish on the street and I helped my mom. I never thought I would be able to continue my education until I joined LP4Y. In the beginning I found it so hard to be consistent but the coaches always

supported me to be strong. We are very lucky to have Tiwi; she is like a bridge that makes it easier for us to communicate with other coaches, and she helps other coaches to communicate with the community too. She is serious when she teaches us but she also makes us laugh until our bellies hurt, so the atmosphere in the training room is fun. For me she is so brave.”

## INDIA

# THE YOUTH FAMILY, AN ESSENTIAL SUPPORT

**Manisha Kumar is the proud father of Nisha Nagar from Khazana program in Sangam Vihar in Delhi. He is now encouraging parents to let their children follow the LP4Y program.**

“At 47 years old, I am the father of three beautiful girls. Nisha is the eldest one. She heard about LP4Y through Pinky, our neighbor. We decided to go to visit the center together. When I met the coaches and visited the place, I thought that it was good and professional. It would be a good opportunity for Nisha. After ten months, I can see that Nisha has great knowledge in English, computer and even in carpentry. She has changed a lot!

### “PARENTS SHOULD RESPECT THEIR CHILDREN’S CHOICE”

For example, before she did not know what was happening outside; now she understands very well the modern world. She is more confident. I love to speak English and I had the secret dream of speaking English with my daughters because in my daily life I cannot practice. Now when I speak, she understands. All our neighbors and friends say that she is the only



Manisha Kumar (first on the left) is the father of Nisha (first on the right).

one to speak English in the area, I am proud. Even her little sisters are now trying to speak, when they see someone in the street they say: “Hello, how are you?”. I am sure Nisha will have a good future, I trust

her to find a good job now that she is following the LP4Y training program. Parents should respect the choice of their children. They need to encourage them to have a job if it is what they desire. I am ready to become a LP4Y ambassador in my community and to convince other parents to let their daughters follow the LP4Y training program.”



### **Nisha Nagar, 20, Management Step, Khazana program**

“Since I have arrived in LP4Y I have improved my English, my computer skills. Before I did not know how to go outside, I did not go further than my street. Now I can manage it alone and even take the metro. I feel more confident and I have improved my personal and professional skills. I use this word “skills” but before I did not

know what were my skills and my strengths. I was very shy. Before LP4Y, I was at home, my family did not want me to work but now they agree. My family is supporting me. For example, when I went to an interview my mother told me “Best of luck, you can do it” and I was very happy because my mother was confident for me. I do not really take time to speak with my family about my future life plan because when I come back home I have to cook, take care of my sisters and after I sleep. I am lucky to have my coaches who are giving advice to my future.”

### **WHO ARE THE YOUTH ACCOMPANIED BY LP4Y?**

LP4Y has chosen to accompany young adults between 17 and 24 living in extreme poverty (less than \$US 1.90 per day), victims of exclusion (disabled, orphans, victims of domestic violence, prisoners or ex-prisoners, young unmarried mothers, migrants ...) who demonstrate serious commitment and motivation.



## INDIA

## RAM NIWAS, THE FACE OF A COMMUNITY

Ram Niwas' family owns the building which houses the Sangam Vihar Life Project Center in Delhi. This reserved 42-year old man opens up about himself and his commitment to LP4Y.



The abandoned buildings owned by Ram Niwas' family in Sangam Vihar have become the workshop of Khazana teams.

“I am the youngest of four brothers. My home is in Sangam Vihar, an impoverished neighborhood in South Delhi. My elder brothers all received a great education. I was not that lucky as I stopped school in 10<sup>th</sup> class (15 years old). Not knowing how to speak English has always been a great embarrassment for me and my life has always been very simple, working in our family factory. The factory went bankrupt ten years ago and was left abandoned with the products and became overrun with many monkeys. When LP4Y came to explain their project, I was convinced that it was exactly what the community

needed: many girls in the slum area have no future and no education. Only a few months after the opening, the teams were full with 30 girls.

### “NEIGHBORS NOTICED SOME CHANGES”

The image of LP4Y in the community is also very important for me: people did not think that foreigners would be able to live in the former factory and that the living conditions were too difficult. So it was also my challenge to make sure that the LP4Y staff were in a safe and good living environment. After a few months, many neighbors and shop-

keepers noticed that the girls were changing in a good way: they had improved a lot their grooming and confidence, and their behavior was much more professional. This full NGO project is a life changing experience for me also. I have learned English and now I can speak in front of other people. Many friends and neighbors do not recognize me! I have two dreams in the future. The first one is that more and more students will come to the center and be trained. My second dream is that in the future I want to be part of the LP4Y team and give half of my time to the center!”



### Karishma Mehra, 18, Entrepreneurship Step, Khazana program

“Our center used to be a furniture factory run by Ramu's\* family. I think today the center is a really nice place, it is a good environment because people around are helping us. It is comfortable to work in the center: it is big, we have lot of space and we even have a green area where we can take a breath during break time. I have the feeling that people understand

the work that we do. We are used to explain LP4Y to the community because they ask us many questions when we wear our polo shirts or when they see us coming to the center everyday. Ramu is also helping us: recently, I did not know where to find a supplier and he told me where to go, and also gave me technical advice on the renovation. Thank you Ramu.”

\*Ram Niwas' nickname

## INDONESIA

# “WE HAVE THE SAME GOAL: TO IMPROVE THE WELFARE OF OTHERS”

**In Indonesia, LP4Y was set up as the Youth integration branch of the Atmabrata organization in 2015. We talked with Petrus Partono who facilitated the installation of LP4Y.**

The anchoring of LP4Y in the community in Cilincing is key to the successful integration of the young adults. Petrus Partono and his organization played an important role in LP4Y’s installation by providing the center and facilitating links with the community.

### How do you accompany LP4Y?

Atmabrata provides LP4Y with a place to use for teaching and learning for the Youth, and provides information to those who want to join LP4Y. I think there is a good balance between us, and we complement each other. We have the same goal which is to improve the welfare of others, help find decent jobs, and also improve people’s dignity. So if there is a problem we can solve it together.

### How has the Cilincing area evolved since LP4Y’s arrival?

The first thing that has changed is that the center is more colorful; it feels brand new and good. Through learning, people who

have educated minds can make a change in the future. LP4Y is not only a medium of instruction, LP4Y can accompany Youth so that they are ready and able to play an active role in the community. So LP4Y’s presence means committed local actors, capable of achieving their goals in life. And I believe that LP4Y will help the Youth become entrepreneurs of their lives.

### “WE DEVELOP NETWORKING AND BETTER CONNECTIONS”

### Do you consider yourself an Entrepreneur of Change ?

It is inspiring, when we can be a medium for other people’s changes by facilitating them. The real impact will show itself in the Youth who will be inspiring to others. When they graduate from LP4Y, they will live better. When they graduate, they should be ready for real work,



Petrus Partono in his office in Jakarta.

so through them we develop networking and better connections. Therefore, even if they have graduated, they should always be accompanied and coached to ensure a decent life. I would like everyone to live a better life, more involved with the community, and bring more change with your presence. We live to help others from not being able to being able, to bring the excluded world to be a happy world. Hopefully with the presence of LP4Y in the community this will bring many real changes.

### LP4Y RESULTS 2009-2017

- 1 450 Youths accompanied
- 10 000 individuals positively impacted
- 36 programs
- 19 Life Project Centers
- 500 Youths integrated in the professional world
- 11 organizations worldwide
- 9 countries
- 69 catalysts in the field (end of August 2017)

### William Marcellino, 19, Management Step, Source of Life program

“Before I lived with my mom and my grandma. My grandmother passed away in October 2015 and my mom died in January 2016. I lived alone because my uncles did not care about me. I did not want to drown in deep sadness so I decided to finish my high school. My neighbor brought me to Petrus, and thanks to him I heard about LP4Y. I entered in November 2016 as I wanted to change my life, to be better and to prove to my uncles that I can succeed without them. After joining LP4Y, I felt better, I met new friends and I was laughing again. I found a new family! Since I have been living in Petrus’ house, I feel happier. Petrus gives me a roof where I can live, he brings me a new family that supports my projects, he is now like my parents. I am very grateful for all he has done for me.”



## PHILIPPINES

# “CHANGING ONE LIFE IS MORE THAN ANYTHING”

**Last year, we found a site on which to build the Green Village, a long term project involving the community of the relocation sites situated in Calauan City, Laguna Province.**

George Berris is the mayor of Calauan City, Laguna, home to thousands of families arriving from the slums of the capital city, but without the necessary infrastructure. The local authorities rely heavily on the support of foundations. LP4Y has been active in the area for the last five years, creating the first Green Village of the Philippines, a radical project that allows the Youth to integrate with the community. In his private and political life, George Berris' priority project is education: *“The only thing that the parents can give to the child that cannot be taken away, is education”*.



George Berris speaking at the LPP ceremony in March 2017.

## “TO INCULCATE THEM WITH THE BEAUTY OF LEARNING”

Meeting the volunteers in LP4Y living in the relocation site impressed him and since then, he has wanted to help personally. He saw LP4Y inspiring the Youth to learn, mentoring them to change their lives, changing their attitudes and giving them back their lives. He has been an active supporter ever since. The partnership between LP4Y and the Municipality of Calauan is a good example of cooperation between

institutions and organizations. This opportunity allows the municipality to lend a helping hand and to target people who are normally difficult to reach. Moreover, for George Berris, *“LP4Y is one of the best NGO partners we have. Unlike other NGOs who come and go, I see what LP4Y is doing will carry on in the for long term”*. He sees LP4Y transforming *“the Youth from an unuseful Youth, a wasted Youth to a useful and productive Youth in Calauan”*. He is convinced that the Youth are

eager to learn. So he offered them internship positions in the municipality. As he says: *“If you fill their brains up with garbage, then you have garbage in the brain, but if you fill them up with a positive education, you inculcate them with the beauty of learning”*. And when we ask him about the impact of LP4Y, here is his answer: *“Changing one life is more than anything. So if we change 1, 2, 3 lives, change their outlook, we have done something to the world. That is LP4Y”*.

### DID YOU KNOW?

In June, the Green Village was awarded the 2017 Convergence Prize in the international category! This prize recognizes the creation of complementary partnerships and solutions to combat exclusion, poverty and pollution. It was a lovely way of acknowledging the investment made by the Youth and our numerous partners in this innovative project.

### Lalaine Terbio, 19, Entrepreneurship Step, Deco'Me program

*“I got the chance to do a two-week internship in the municipality of Calauan. There I learnt how to welcome and interact with people, to manage paperwork and to follow instructions. The thing I cannot forget and that surprised me was when the employees gave me a gift. The internship helped me to discover more what an office employee has to do but it never changed my plan. Actually, the internship confirmed my plan. I have been working as an intern in MicroSourcing for the past five months. I hope to be offered a permanent position next month. I am happy to be part of LP4Y because I found myself here.”*





## PHILIPPINES

# “I CHALLENGED MYSELF TO TAKE PART IN EDUCATING YOUTH”

**Laguna State Polytechnic University (LSPU) is providing English and computer training to the Young adults of the LPC Green Village. Jefferson Lerios talks about this partnership.**

Jefferson Lerios is currently the Associate dean of the College of Computer Studies in Laguna State, Polytechnic University, Los Baños campus. He shares with us his feelings about LP4Y and his experience.

“I believe that LP4Y is an incredible organization. My first feeling when I heard about LP4Y was to be amazed. I was amazed about the noble job done for the Filipino Youth. In my opinion, Filipino countrymen are responsible for the education of Filipino Youth. But to see foreigners taking care of Filipino young adults moved and challenged me to take part in educating LP4Y Youth. That's why LSPU is glad to partner by providing English and computer training since 2014.

### “THEY ENHANCE THEM, GIVE THEM SKILLS”

LP4Y is a hero organization that is doing a noble job in teaching and educating the Youths. They are able to help them, enhance them, improve their skills and educate them so that they can be in a better



*Jefferson Lerios, the associate dean of the College of Computer Studies in LSPU.*

place. I adore the volunteers who are doing this noble job, and that because they have such a big heart for the Filipino Youth. I am very confident that LP4Y is doing this job. I believe that this partnership should stay long, and my dream is that no Filipino will suffer anymore from poverty, and no food to eat on their tables.”

### VARIOUS PARTNERS

In the Philippines, over 50 partners (universities and companies), offer regular training sessions to 400 Youth from 14 LPC. The Youth benefit from high quality coaching in English, professional communication and job interview preparation.



### Ruth Claros, 24, Autonomy Step, Deco'Me program

“I follow English and computer training at LSPU. We learn how to code, to use Excel, to pronounce properly and how to communicate in English. There, I learn totally unknown knowledge. I like these two kinds of training because we go in a real university. It brings me confidence in front of people in general, and also

future employers. It shows that I followed a university level training on my resume and helps me to be more professional. I am able to improve more on new subjects and I apply my new skills on the daily tasks in Deco'Me. Thank you for teaching us how to pronounce the words exactly. Thank you for the joy and energy.”

## INDIA

## A TRAINER WHO MAKES A DIFFERENCE

**Mairead Hoey, an Irish expatriate who came to India with her husband, provides training to the Youth in the two Delhi Life Project Centers in Pahar Ganj and Sangam Vihar.**

For Mairead Hoey, 52, the journey with LP4Y started almost by chance. Her husband was telling her about the Youth from Yummy who had visited his company, and he happened to mention one of the Youth who wanted to become a waiter. That immediately caught Mairead's interest: "I spent 25 years working in the hospitality business in Europe, and I thought I could contribute something, so I contacted Éric [Delhi-based LP4Y staff in charge of partnerships. Ed.]", explains Mairead.

### "IT MAKES YOU HUMBLE"

Her call came at a timely moment, as the two Yummy teams were working towards obtaining FSSAI (Food Safety and Standards Authority of India) certification, which would be vital if they were to sell food on a larger scale, directly in shops. Mairead took on the challenge, and spent the next months helping the Youth to prepare for the exam (read below).

The experience made a deep impression on her. "It makes you humble, it teaches you that there are so many people outside this



Mairead training the Yummy team at the Pahar Ganj LPC.

country who take for granted the simple things of life. The Youth have a real desire to learn. They just have never had the chance."

And Mairead did not stop there; she also offered English coaching to the Youth in the other Delhi LPC in Sangam Vihar, where most of the

team members are young women. "It is beautiful, to see all these young women who just want one thing: to learn. I felt that I could help them improve their English. With each session they gained in confidence. It is rare to see so many young people just happy to be learning."

### CONGRATULATIONS TO YUMMY TEAMS

On the 28<sup>th</sup> of September, 26 Yummy Youth took the FSSAI exam and all of them passed successfully. Moreover, 12 Youth passed with credit (9 or more points out of 10) and 4 passed with Distinction (10 out of 10 points). For many, it is the first time they have received a state-recognized certificate issued by the state authority.

### Joyti Rajput, 20, Management Step, Yummy Salty Team

"I joined in January. Before I did not know how to speak English. Before I was always hesitating, now I can take decisions. Before LP4Y I did not have patience and professional behavior, but my coach told me how important these two things were. Mairead gave us lots of information about food hygiene. We are very happy to have her because the FSSAI diploma is very important for all of us. I remember what food poisoning is, which chopping boards to use depending on what we cook. It is good to have this kind of training because I like to speak with foreign people. They tell us how to improve. Now, we are more professional."



## PHILIPPINES

# FROM PROFESSIONAL SERVICES TO ASSOCIATIVE COMMITMENT

**Attorney Junita Dayao-Gomos is one of LP4Y's earliest supporters, beginning with her first contribution. She helped to establish LP4Y as a foundation in 2010 in the Philippines.**

**J**unita Dayao-Gomos, 49, is LP4Y's corporate secretary and board member, also assisting with the association's legal needs.

### **What is LP4Y for you and what has it brought you?**

LP4Y is a concrete manifestation of generosity. It gave me the opportunity to witness, and to be part of an endeavor whose main purpose is to help the helpless without expecting anything in return.

### **How do you see LP4Y in ten years?**

There will be catalysts coming from among the current beneficiaries of the program. I also see LP4Y present in many more countries, and with catalysts coming from the Philippines.

**"ONE RARE OPPORTUNITY  
TO CHANGE YOUR LIFE"**

### **How are you inspired by being an Entrepreneur of Change?**

To be an Entrepreneur of Change evokes a positive feeling in me. We do not settle for the status quo at all



*Lawyer Junita Dayao-Gomos is one of the first LP4Y supporters.*

times. We should not pass up on an opportunity to introduce change for the better. Everyone who is part of LP4Y is an Entrepreneur of Change. I would like to believe that my own little way of supporting LP4Y allows me to be called as such.

### **Is there a message you would like to share with the Youth currently preparing their social and professional integration?**

Being part of LP4Y is one rare opportunity for you to change your life for the better. Listen to your mentors. It will not be a walk in the park for you, as it will entail hard work on your part. Do not lose sight of your end goal. Know that if you succeed, you will have a bright future and you will have the opportunity to help the other members of your family. Good luck to you.



### **Reandro Recto, 26, LP4Y 2012 graduate, board member of LP4Y**

"I am working as Human Resources (HR) – Global Operations Support Specialist – at CGI Company where my main responsibility is the optimization of HR processes. Right after I finished the pedagogy of LP4Y I was elected as the president of the Stars Club Manila. I think the main factor why I decided to commit myself is the joy that it brings to my heart. Witnessing the Youth pursuing their dreams, it just simply reminds me of my life back then. As I move to the next chapter of my mission

as one of the board members of LP4Y Philippines I know it would surely bring fruitful experience, joy and integration in my life. I think some things that I can offer to the table are my experiences as a former Youth, a former president of the Stars Club and as a professional employee of CGI. To be honest it is not my mind that speaks, it is my heart. I have a quotation that I always read whenever I visit the Entrepreneurs house: *There is no elevator to success, you have to take the stairs.*"



## INDONESIA

## SOURCING THE COMMUNITY CUSTOMERS

**The Cilincing LPC opened in Jakarta in May 2016, offering a water purification service to local residents through the Source of Life (SoL) program. We met some of their customers.**

The Youth's mission at the SoL program is to purify water for distribution to the poorest members of the community for an affordable price. They also inform and educate customers about waterborne diseases and the importance of hygiene. Drinking water is stored in 19L tanks after purification by UV treatment. The tanks are carefully filled in accordance with strict hygiene practices. The water is certified by the Ministry of Health and Family Welfare.

• **Ibu Fitrianti, 30, housewife**

"I heard about SoL from the Youth who came to my house to promote their water. The water is very clean and pure. I do not need to make any effort to buy water like before. I just have to call or send them a message through WhatsApp and they deliver water directly to my house. It is fast and convenient."

• **Ibu Sumarni, 45, housewife.**

"I have been a customer of SoL since they started. My house is near the center. Before, I used bottled water because my 3-year-old daughter used to be sick when we used refill water gallon. Now



*Komar, a Youth from the SoL program, doing a delivery at Ibu Sumarni's house.*

my daughter is fine so I trust SoL water. The Youths are polite and kind to the customers. This is a very useful service for the community. I am impressed by the Youth and I hope they can influence more Youth to do the same. I think it is very important to contribute to the Youth who want to learn and make an effort for a better future for themselves, even if we only help by buying the water gallon. So I feel like I am helping my own children."

• **Ibu Jumroh, housewife**

"My grandchild Anggi is part of the LP4Y program. I am very proud of what they are doing because at their young age they think of running a business for the local community around. It is a helpful service, especially when I am alone at home. I will just call Anggi or the SoL team to order. It is very convenient. It is very inspiring to see Youth being useful for other people around."

### LOCAL ADVOCACY

Source of Life (SoL) and MATAKITA, the two programs which operate with the neighborhood of Cilincing, have chosen to develop their activities in direct response to the needs of the local community. With SoL, the Youth are educating locals on the importance of clean drinking water, while the Youth at MATAKITA offer affordable eye glasses to local residents.

### Thosan, 19, Autonomy Step, SoL

"Before I joined LP4Y, I used to work in a manufacturing company for soap making for six months. Then after that I was selling fish in a traditional market for 6 months. Now, I deliver gallons to the customers, I feel so happy because the customers give me very good feedback, like saying that the service is satisfying and very fast, the water quality is very good and clean, we order it very easy and so that made me very proud of what she was saying to me. I am happy to be in charge of sales and delivery coordination because I have become more confident communicating in front of many people or to the customer who comes to the center to buy the water."



## VIETNAM

# “COMPANIES ARE EXPRESSING A GROWING INTEREST IN WORKING WITH LP4Y”

**The Lesaffre group is a global key player in yeasts and fermentation. Saf-Viet, its subsidiary branch in Vietnam, has been working with LP4Y in Ho Chi Minh City and Hanoi since 2013.**

In Vietnam, Saf-Viet and LP4Y have been collaborating since 2013. Saf-Viet shares its knowledge and experience, and has opened the doors of its baking center to the Youth of the Bread & Smiles programs in both Hanoi and Ho Chi Minh City. Thanks to this support, the Youth can learn and improve their production process. Nghiem Phu Hung, the General Director of Saf-Viet, emphasizes how important it is for Saf-Viet to commit to social activities like supporting LP4Y activities.

### “PEOPLE WORK WITH THEIR HEART”

He has also noticed that there is “a growing interest among other companies, foreign and also local, wishing to work with LP4Y in Vietnam”.

What really surprised him about LP4Y was the motivation of the people working there: “They work with their



Nghiem Phu Hung, General Director of Saf-Viet.

hearts”. His message for the Youth currently involved in the programs is to use the opportunity that LP4Y offers them, that it needs their con-

tinuous energy and motivation, because “a project like this (...) is a whole process, it is not only one day”.



Saf-Viet baking center where LP4Y Youth from Bread & Smiles come to receive training in professional conditions.

### Minh Phuc Le, 17, Autonomy Step, Bread & Smiles

“I learn a lot when I go to Saf-Viet: some baking skills and professional work skills. When I go to Saf-Viet, I feel like I am slowly realizing my dream, I want to become a baker. I enjoy making bread and do it with my coach and my teacher in Saf-Viet. I really enjoy it. I want to say that it is important to focus on your goal even if it takes more time than expected. Never give up.”





## VIETNAM

## “A DIRECT LINK TO THE BUSINESS WORLD”

**Béatrice Boone, a pharmacist by training, has spent the past twenty years between Africa, Asia, and her home country of Belgium. Here we meet a dedicated expat.**

“We first came across LP4Y in Singapore several years ago when my husband and I met Thierry Delaporte (President of LP4Y Alliance). LP4Y was created in 2009, and our association with them began in 2015 when we moved to Vietnam. I was no stranger to the world of NGOs, but LP4Y's specific pedagogy appealed to me. Exclusion is a vicious circle. Someone who is socially and professionally excluded cannot imagine planning for their future. It is important to first reconnect the young person with their family or their community. In the LP4Y centers the Youth learn to work in a team, and there is a sense of family. By creating links with each other and with their coaches, they develop confidence in themselves and in their future.

### “TOGETHER WE CAN MOVE MOUNTAINS”

I have a deep admiration for the LP4Y staff who do such an amazing job, accompanying each young adult through the process and towards the realization of their own life project. I arrived at a



*Béatrice Boone with Khong and Tu at Belgo, an integration partner.*

time when the development of new partnerships was essential to the long term sustainability and implementation of the programs. My contribution was the direct link I had with the business world. I made sure I understood their needs before connecting them to businesses. The companies are aware of the problem of professional exclusion, but too often they simply do not know how to help, and they

are delighted to be given the opportunity to work hand in hand with LP4Y. Together we can move mountains. I have not changed the world over the past three years, but I have received so much positive energy from the staff, the Youth and our partners, that I am coming out of the the experience with an increased faith in mankind. I believe that within each of us lies an Entrepreneur for Change.”

### PERMANENT TEAM

Since LP4Y's creation in 2009 the permanent team has been entirely made up of professional catalysts who take on missions of one, two or three years or more. The contracts are typically LP4Y, VSI (International Solidarity Volunteers) and Service Civique. At the end of 2017, LP4Y has 69 full time volunteer professionals – 2/3 women, 1/3 men. Age: 24 - 60 yrs. Average age: 29.

### My, 20, Entrepreneurship Step, Bread & Smiles program

“In LP4Y, I grow up day by day, I learnt to build team spirit, to work hard. Béatrice taught me English, how to have positive behavior, to work under pressure, and to organize my project plan. I was lucky to have her involved in LP4Y, and I can really trust her to help me to improve myself. She gave me advice to help me make the right choice. Now, I am eager to learn many things to improve myself. Sometimes I work too much, but I am happy because it shows my willingness to work hard to reach my target. I will never give up and will work to get a better future.”





## INDIA

# CHANGING MINDSETS

**Partnerships are the key to a successful integration. In Delhi, the “pâtisserie” L’Opéra has been a reliable partner since 2016. Ruchika Jain, HR manager, has noticed some changes.**

“I started my career in Human Resources five years ago. Three years ago, I joined L’Opéra in Delhi. My job is to oversee and drive all HR operations within our company: from recruitment and staff motivation all the way to performance and policy management.

I was first introduced to LP4Y over a year ago. The top management had decided to strengthen our CSR actions. Straight away, I was convinced by the LP4Y project and amazed by the quality of the Youth and of the training.

**“WE ARE LEARNING TO EVALUATE PEOPLE FOR THEIR SKILLS AND NOT FOR WHERE THEY COME FROM”**

When I discussed with them and saw them at work, they demonstrated a deep self-motivation and an ability to plan a career with ambition. So for us, as a company, a large bulk of the employee training is already done! Several LP4Y Youth have worked or are still working



*Ruchika Jain, 28 years old, is Human Resources Manager at L’Opéra, in Delhi.*

with us. Since working with LP4Y, I have become more committed to social ventures, especially for underprivileged youngsters. I find it very fulfilling to see the change in these Youth after several months of training. They gain incredibly in self awareness and confidence,

not to mention their motivation and readiness to tackle professional life! As a company, L’Opéra wants to be an actor of that change. Ever since we started our partnership with LP4Y, our various heads of departments have demonstrated a growing interest as they witness the professionalism of the Youth. Not surprisingly, they ask for more and more LP4Y candidates to strengthen their teams!

I also believe that a change is occurring in our mindsets and that we are learning to evaluate people for their skills and not for where they come from. Giving an opportunity to demonstrate talent is my way of being an Entrepreneur of Change and a responsible citizen. To other companies, I encourage you warmly to see for yourself. You will not only be supporting an honorable cause, you will also be giving your teams strong and valuable players. It is really a win-win partnership.”

### **Shalu Choudhary, 21, Graduate PTE, Khazana program**

“I started working in L’Opéra in February. I am a sales woman there. My daily tasks are welcoming customers, punching the bills and taking customers’ orders on the phone. I like L’Opéra’s values, I like the people who work with me and they are all very helpful like my managers, HR and employees. This job has a lot of impact on my life like making me become punctual. Now I know the value of money, I can choose what I want in my life. I have experience about the sales sector, I know how to deal with people and I have learnt how to save money for my future. I want to share my experience of becoming an independent woman. I belong to a family where girls are not allowed to work but I worked hard and my family sees that I am working hard for my career and now they also support me.”



## PHILIPPINES

## YIN: CHAMPION OF INTEGRATION

**Sodexo Benefits and Rewards Services Philippines joined the YIN in 2016. Virgie Pascual, HR manager, explains why.**

**WHAT IS YIN ?**

Initiated and supported by LP4Y, the Youth Inclusion Network (YIN) is a network of companies committed to the inclusion of excluded Youths. They share and develop CSR programs, HR policies... YIN brings together companies that wish to fight poverty and exclusion.

Virgie Pascual, 46, is Human Resources Manager of Sodexo Benefits and Rewards Services Philippines, one of the pillar companies of YIN.

**Sodexo was one of the first companies to get involved in YIN. Why did you join?**

Before being part of Sodexo I had some involvement in the furthering of education for disadvantaged children. When I learnt about YIN, it was something that was very much aligned with my advocacy. I thought it was very noble and very actionable. It means that you can do something about poverty. The problem with poverty in the Philippines is that it is something very big, that invades all the sectors of the society and you might think that alone you might not be able to do even a small thing about it. When I learned about YIN, I realized that this was something that we could

do, and that I could contribute a lot. Today, I can see some impact, which is very good because it encourages doing more.

**What does being an Entrepreneur of Change mean to you?**

It means going into something unusual, doing something out of the ordinary. I think being part of YIN and championing Youth inclusion is being an Entrepreneur of Change. And big companies like Sodexo can really make an impact in the world. I think we have a responsibility as corporate citizens of the world.

**“YOU CAN REALLY SEE THE CHANGE IN THE LIVES OF THE YOUTHS THAT YOU HELP”**

**What would you suggest to Sodexo in the way of HR policies to become Entrepreneur of Change?**

I think it is high time to think that it is not just the formal education that will qualify a person to work in a big corporation. In fact, those people who have had no chance of having formal education would give back some form of loyalty and dedication to work, just like we are experiencing with the five Youth that we have taken on at Sodexo.

**What has happened at Sodexo since you hired Youths from LP4Y?**

First, there were some concerns



Virgie Pascual, Sodexo BRS.

regarding integrating the Youths because their lifestyle and behavior could be quite different. I am proud of Sodexo's employees because they have adjusted to these newcomers. If you ask the Youths that have been with us for one year, they can tell you that a lot of people were willing to help them in terms of doing the jobs, being with them when it comes to lunch, going out, extending friendship to them.

**How do the Youths make a difference in a company?**

The Youths are not afraid to work hard, they can sustain long hours of work. That is something rare nowadays. They are willing to sacrifice and to work harder and longer than any other employee in the organization. Because of their dedication, the regular employees realize that they also have to work harder.



**Mariechu Peralta, 21, Entrepreneurship Step, Bloom team**

“Before I started LP4Y, I was unemployed, and I encountered so many discriminations because I did not have a diploma. Now, I have reached my dream, as I am an office staff as telemarketer at Sodexo. I now have a

salary that sustains all the needs of my two children. I want to thank all the partners who give opportunities to the Youth to acquire skills, knowledge and boost their confidence. You will not regret having them in your companies.”



## PHILIPPINES

# STARS: PILLARS OF HOPE WHEREVER THEY ARE

The Stars are graduates of LP4Y's programs, and a valuable source of inspiration. Here, four Stars from Manila and Cebu talk to us about their experiences and motivation.



Joemark Delima (on the left), VP of the Quezon City Stars Club. On the right, David, Paolo and Jude\*, LLCJ Stars Club.

Joemark Delima, vice president of the Quezon City Stars Club, graduated from LP4Y in November 2015 and now works at CGI in human resources. David, Paolo and Jude\* are graduates of the Origin program which operates within the Lapu-Lapu City Jail (LLCJ). They are still in prison, and launched a Stars Club on August 9, with a view to bringing about change "from the inside". For these four Stars, LP4Y brought about a profound change; they made new friends, and found a new family. Joining the Stars Club was the obvious next step.

Joemark initially joined in order to honor a promise made to his coach. But now he is thankful for an opportunity to testify in favor of Youth inclusion, and show that it is a real possibility. For him, the Entrepreneurs of Change are those who accompanied him at LP4Y. "The investors in change that inspired and continue to inspire me, those who don't stop investing their talent, time and knowledge in order to share more, help more, and reach more people who are feeling excluded."

What advice would Joemark give to the Youth currently enrolled in the program? "Whatever will happen, it is always a matter of choice. Choose wisely. All of your struggles in the present time will be your inspirational testimony in future days. The road may be difficult but the end of it will be worth it". He is grateful to those who accompanied him towards integration. "You paved the way; not perfectly and straight, but the way it was built was the mark of a successful story".

### REPLICATING WHAT THEY LEARNT AT LP4Y

David, Paolo and Jude have been in prison for several years, awaiting trial, not knowing when they might be released, but they are already planning for the future. Behind the walls which currently contain over 2,200 prisoners, despite having been built for 240, their change is even more profound. "The best bullying school in the world is jail. You are bullied 24 hours a day". But still, they managed to change, and have learnt how to be patient.

They now want to help other young prisoners by giving them English lessons, because "In jail you lose confidence, you are broken, so you are touched when someone does something for you".

Their primary motivation in creating a Stars Club here was to motivate the Youth of the Origin program, a way of replicating what they learnt at LP4Y by encouraging them. Their goals are very simple: "become a teacher", "help my mother who is sick", "find a decent job".

\*Their names have been changed to respect their privacy.

### WHAT IS THE STARS CLUB?

The Stars (Share Train Act Reach Support) Club is an alumni club which brings together all the Young Entrepreneurs and PTE graduates who wish to share their experiences with the Youth currently enrolled in the program. It provides a network of support, sharing and inspiration for all.



## VIETNAM

# “STRONG ENOUGH TO DARE AND TO ACT”

**Cécile Lecomte, 28, with LP4Y in Vietnam for three years, is now an intern at the Sanofi Espoir Foundation. She talks about her time first as a coach, and later as a country coordinator.**

“I arrived in Vietnam at the end of May 2013 to launch LP4Y, which until then was only active in the Philippines. I was the first coach for the Bread & Smiles program in Ho Chi Minh City. I needed to gain an understanding of the country, and work out how to develop the LP4Y model in Vietnam, maintaining the same pedagogy and approach as in the Philippines. I had connections with a few local companies and NGOs; my next step was to make myself known locally and recruit some Young people. I was joined by other staff, and we started to work with local people, as without them we would not have got anywhere. We were able to create three LPCs, two in HCMC and one in Hanoi. From being coach I moved on to become the country coordinator for Vietnam.

I have so many happy memories from those three years. I remember in particular one of my last evening events in Vietnam, for the election of Stars Club members in HCMC. There were about fifteen Stars from both centers, and they were quick to take control of the event, talking passionately about creating networks and helping excluded Youth.

It was wonderful to witness their success, to see that the Youth had truly understood LP4Y's values and the reasons for the demands we had made of them. It was incredible to see to what extent we had become part of the local community, even if the early days were tough. During my mission I was also struck by the exchanges we had with the Vietnamese catalysts. We gave so much to each other, and it was amazing to watch everyone grow.

## “MOVING TOWARDS A MORE INCLUSIVE WORLD”

When I got back to France just over a year ago, I embarked on a master's degree in international projects, at ESCP (a European business school), because I had become aware of the important role that business can play in integrating Youth and moving towards a more inclusive world. I am currently doing an internship at Sanofi Espoir where my work relates to the reduction of inequalities in health issues, and my thesis looks at collective impact, that is, trying to work collectively to solve shared problems. This is exactly what LP4Y does, and I know, from experience, that the model works. I have always been concerned



*Cécile Lecomte, 28 years old.*

by social injustice, but previously I did not get involved trying to bring about change. Now I feel stronger, strong enough to dare, and to act. I want to work in the field of professional insertion, with people living in extreme exclusion. I do not like situations of dependency, but I am drawn to the idea of giving power to the excluded, and creating links with businesses. I know for a fact that that is why LP4Y's values appealed to me, because they were what I was looking for.”



### Thuy Ngoc Nguyen, 23, PTE Graduate, Bread & Smiles team

“Before I came to LP4Y, I had a bad life, bad thinking and bad future. I did not know what I could do in my life. Now I have a good job, I can help my family and have a better life. I was so lucky to meet Cécile. She was a gentle woman, a good coach. She showed me how to be a good human, how to be professional, and how I could reach my dream. Thanks to all the staff

members, I understood more what was my future and my dream! In LP4Y, I learnt a lot of things. When I did not know how to speak English, they read slowly, taught a basic English. When I was bored, they made me happy, when I was tired, they tried to give me some motivation and when I gave up, they did not leave me alone, they stayed there!”

## UNITED KINGDOM

# “WE ANSWERED THE CALL”

**Marie-Laure Vaganay and her husband, Alexis, are pillars of the new LP4Y team in the United Kingdom. She explains what this commitment means for her.**

Marie-Laure's interest in international solidarity grew during a one-year exchange program in Thailand where she became aware of the cultural diversity of the Asian continent. Upon her return, she joined the association Agir pour le Cambodge.

During their foreign assignment in the USA, the Vaganay discovered LP4Y. Moved by the commitment of Jean-Marc and Laure Delaporte and impressed by the organization's professionalism, they rapidly became donors, closely following the cause of excluded young adults. When it became known that their next assignment would be in the UK, they were asked if they would like to start up the LP4Y association there.



Marie-Laure Vaganay during a LP4Y meeting in London.

### “ONCE YOU KNOW ABOUT THE PROJECT, YOU ARE MOVED”

*“We decided that LP4Y would become an important element of our lives in the UK. (...) And we gladly accepted.”* Their mission is to raise the profile of LP4Y in the UK. Marie-Laure defines it as *“informing as many people as possible about LP4Y, because*

*once you know about the project, you are moved, and motivated to help”.* Marie-Laure feels a sense of fulfillment when she can play a part in making the world around her a better place. With her twenty years experience in marketing and communication within major companies, her next professional goal is to guide companies to have a positive impact because *“if we*

*want to make the world a better place, companies have to be involved”.*

Today she is grateful to all those who contributed their professional and personal skills to serving the LP4Y cause, strengthening and enriching the organization. *“To be an Entrepreneur of Change means that my actions can have a positive impact to include the Youth!”*



### **John-Lino Barrientos, 19, Responsibility Step, My Craft**

*“Before joining LP4Y, I was stand-by (Filipino term meaning unemployed), cleaning the house and helping my mother. We are twelve children in my family and I stopped school at grade 7 (elementary school). Since I have joined LP4Y, I have gained a lot of experience. I have learnt to speak English, and I have acquired more skills and more confidence. I also have lots of dream*

*jobs like painting, drawing, repairing things, construction or gardening. It is good to be supported by people from many countries like France, United Kingdom, USA, Belgium... Thank you for your help even if you do not know us in person. You help us to achieve our goals and to reach our dreams even if you are thousands of kilometers away from us.”*

**LP4Y ALLIANCE**

# WHY OUR DONORS SUPPORT US

Thousands of donors choose to support LP4Y, helping to advance various LP4Y projects. If you too wish to donate, please go to [www.lp4y.org](http://www.lp4y.org).

**Adam Gyorgy, concert pianist**

"I have had the pleasure of supporting the organisation for the past three years. People associated with LP4Y do not donate only their money for the cause, but also their passion and time, which is sometimes even more valuable. Together we can do so much more! I was always a hard worker and running my own Foundation gave

me so much joy as giving back is super important to me. But giving back in the way LP4Y does was completely new to me. Supporting something not music related taught me something new. I also see that being part of this organisation gave a new meaning to my journey as a young professional."



**Christine Murtin Borgel, former biologist, biology teacher**



"As a teacher and mentor of a young man broken by life in New York, I feel a particular connection to LP4Y because the association works on behalf of a segment of the population which fascinates me, and on which the impact can be enormous. We can all be Entrepreneurs for Change, each in his or her own way.

This year, our contribution was to bid on airline tickets for Mumbai, India, at the LP4Y gala in New York. We are looking forward to visiting the Malwani center during our stay. This will be an opportunity to meet the staff who work at the center and to talk to the Youth, sharing our life experiences. I am sure that it will be a lifetime experience, full of emotions."

**Steve Fielh, chief innovation officer, CrossKnowledge**

"In 2012, when on a family vacation, we visited the Tondo Center in the Philippines. With that experience, LP4Y became tangible. The LP4Y project is innovative and unique, giving back autonomy and pride to Youth who are fighting for their survival. I have been an LP4Y donor for three years now. I really believe that my contribution

goes into the field to make a difference. Thanks to LP4Y, these excluded Youth become real entrepreneurs of their lives. What appeals to me most, is that LP4Y is not just offering a short-term solution to these Youth, in the way of food or shelter, but instead it helps them to become entrepreneurs of their own lives."



**Wendell Biaco, 20, Entrepreneurship Step, Hear Us**



"I entered LP4Y in June 2016. My responsibilities in the team were to be quality controller, tools manager, inventory manager, packaging manager, and to write emails. When I entered LP4Y, I tried to become a good boy, to learn how to budget my allowance. I learned how to be

professional, to have a good behavior and very important to be a hard worker. I also learnt to be successful, gain experience, build a team, be focused during training. To the donors of LP4Y, I want to say thank you for your help. Thanks to LP4Y, I will start soon an internship as an office clerk."



## YOUTH 4 CHANGE NETWORK

# FOCUS ON Y4CN

**Created by LP4Y in 2012, Y4CN is looking for new partners. Its coordinator Jeanne Allard tells us more.**

Jeanne Allard arrived in India at the beginning of August as the new Coordinator for the Youth 4 Change Network (Y4CN). She talks to us about the upcoming challenges.

### **What is the Youth 4 Change Network?**

Y4CN is an international network of organizations working in favor of the social and professional integration of excluded young adults. The network came about as a response to the observation that organizations working in this field often do so in isolation, despite that fact that they are dealing with the same issues. The network's aim is therefore to connect NGOs working for Youth inclusion, to facilitate the sharing of their best practices, offer training courses, arrange seminars, etc, resulting in savings of both time and resources for the organizations. We pride ourselves on being very open and accessible, and there are no criteria for membership of the

network, beyond that of working for Youth inclusion. Just contact us on [www.y4cn.org](http://www.y4cn.org).

### **Can you share with us some key figures?**

Y4CN now comprises about 30 organizations and we expect more to join us in 2018. The forum organized by Y4CN in May 2017 attracted over 30 organizations represented by nearly 100 people, all keen to discuss solutions for Youth inclusion.

## **“I WORK WITH A NETWORK OF ENTREPRENEURS FOR CHANGE”**

### **In what way are you an Entrepreneur for Change?**

As Coordinator for Y4CN I work with a whole network of Entrepreneurs for Change. With Y4CN I create synergies between different actors for Youth inclusion, encouraging the democratisation of skills, feedback of experiences and the sharing of



*Jeanne Allard, Y4CN coordinator.*

best practices. The network provides an opportunity for its members to share with their peers and also to receive support, through meetings or suggestions, the publication of relevant texts, interviews with Y4CN ambassadors.

### **What is the message you would like to share?**

I sometimes get comments such as “You really think you’re going to save the world like that?” And no, I am realistic enough to acknowledge that my actions are limited and imperfect, and that I won’t change the world. But I do believe that we should not just accept the status quo, and that life is even better if we seek out the best in each of us. And I am convinced that we can make the world more beautiful if we each do our bit, and that we will end up gaining more than we give.

### **ON THE 2018 AGENDA**

Upcoming actions for 2018

- January: training inclusion / exclusion
- May: 4<sup>th</sup> Y4CN forum in Paris
- July: initial training for the professionals before leaving to the field.



*The Y4CN forum on May 30 brought together around 30 organizations in Paris.*

## INDONESIA

## TIRAH SAHARA, AN INSPIRING JOURNEY

Tirah Sahara is one of the first Entrepreneurs to graduate from LPC Cilincing. She decided to give back to the community and here she shares with us her motivation for doing so.

“I am Tirah Sahara, and I am in Entrepreneurship Step in LPC Cilincing, from the Source of Life program. I will start my first decent job at Decathlon in November, but while waiting for that I decided to become a volunteer for an elementary school in the neighborhood. I give English coaching five hours a day, five days a week to more than 100 pupils in total. I decided to teach because I do not want to waste my time.

### “SHARING VALUES WITH THE COMMUNITY”

My dream, when I was a child, was to become a teacher, and now I can do it. I like children. I am surprised to realize how smart they are if we want to see their potential. For example, some students who could not read and write are now able to spell and recognize the alphabet after only one week. I love to be here to encourage them. I feel so proud when before they had marks like 2/10 and now they have



*Tirah Sahara giving English training in a local school in Jakarta.*

already increased to 4 or 5/10, just by giving them this target. Also, I am learning a lot. I am learning about patience. I learn how to manage children with different personalities. Everything I got from LP4Y, I teach them also, it is true. I learnt how to be professional and behave like a model, and, of course I improved my

English. I can teach them how to be respectful. Also, I share topics about health or environment; like how to put the trash in the dustbin, clean the class before leaving. I also share with them values: always helping each other, caring about your friend, eating together, being generous. I also ask the children about their dreams.

I am not sure if I am an actor of change but I believe I can help, I hope so. I believe in myself. Do not forget to help people, especially children, to get their dream.”



*Coach Mélanie and Tirah on her Responsibility Step graduation day in 2016.*

### LP4Y DATA

More than 600 Youths have benefited from PTE:

- 80 % have found a decent employment
- 5 % have set up their own micro-company
- 15 % left the PTE before completing the program, but more than half of these returned within 6 months.



# THE LP4Y LEXICON

## LP4Y ALLIANCE

The LP4Y Alliance is an international movement of autonomous local humanitarian organizations which oversee the LP4Y projects in 9 different countries (the USA, Luxembourg, Belgium, the Philippines, Vietnam, India, France, the UK and Indonesia). The Alliance has three missions:

- 1) To advocate on behalf of excluded Youth in these 9 countries;
- 2) To accompany the Youth towards social and professional integration through entrepreneurship;
- 3) To encourage initiatives that will bring about Youth inclusion and the sharing of skills between current and future actors.

The Alliance is LP4Y's guiding arm, directing, arbitrating and authorizing the foundation of new LP4Y organizations. The managing board of the LP4Y Alliance consists of the presidents and vice-presidents of each LP4Y organization and the co-founders of LP4Y.

## LP4Y

Life Project 4 Youth is the name of the organizations which make up the LP4Y Alliance. They are 100% dedicated to the social and professional integration of excluded Youth living in extreme poverty. Each organization operates independently, determining its own actions plans and budgets.

## LP4Y CATALYSTS

The committed professionals who work with LP4Y are known as catalysts. They are coaches, assistants, community mobilizers, project leaders or coordinators, and they spearhead a common approach, facilitating, launching and accompanying the movement. The catalysts are facilitators, accompanying but not taking direct action.



*Evelyn from the 3S program, in the Tondo slums.*



*Some LP4Y catalysts.*

## LPC

Life Project Centers are Youth integration incubators operating in close proximity to slum areas.

## PTE

Professional Training for Entrepreneurs is a pedagogical program which lasts, on average, 18 months, 5 days a week, 8 hours a day. It is structured around three pillars:

- 1) Work (50% of the time): the creation, development and management of a micro-economic activity;
- 2) Learn (30% of the time): catch-up education and the development of business-essential skills: English, IT, communication etc...;
- 3) Guide (20% of the time): personal development: learning to control emotions, managing a budget, identifying skills, planning for the future and developing a Life Project.

PTE can be broken down into 4 successive steps, each lasting about 4 months:

- 1) Autonomy: the Youth learn to be punctual, how to work as part of a team, and they work on their Life Project Plan (LPP), which encourages them to imagine a future for themselves, possibly for the first time;
- 2) Responsibility: the Youth take on specific tasks within the team (purchasing, inventory,...) They plan the next stage in their LPP;
- 3) Management: the Youth bring their projects into line with what they have achieved so far. They take on increased responsibility and become role models for other Youth;
- 4) Entrepreneurship: the Youth are fully immersed in the world of work, for the first time and for a prolonged period, as an intern or employee in a company.

On completion of each step the Youth receive a diploma, awarded at a ceremony during which they explain what they have learnt, and accept new responsibilities within the team.





L to R: Avelino from My Craft in Cebu, Philippines; Award ceremony at the Cilincing LPC in Jakarta, Indonesia; Kieu from the Seeds of Hope program in Ho Chi Minh City, Vietnam.

**LPP**

Before joining LP4Y the Youth are accustomed to living day by day, just trying to meet their basic needs. On joining a team they are asked to look ahead, to imagine a future, and to express their dreams and ambitions. This is a challenge which becomes easier with time, as they progress through the Life Project Book, a document designed to guide them through the development of a personal project. This journey is achieved via a combination of individual work sessions and group meetings.

**LPM**

Life Project Money (LPM) is LP4Y's greatest strength. It allows the most excluded Youth to follow professional training and escape extreme poverty. After Discovery Week, the Youth receive a weekly allowance which enables them meet their own financial needs (food, hygiene, clothing, shelter), to contribute to their family's needs, and to start saving towards their Life Project. The value of the allowance increases as the Youth complete successive steps in the program. At a minimum it is equal to twice the poverty threshold of US\$1.90 per day, but is always fixed below the local minimum wage. The Youth receive help from their coaches in managing their budgets.

**MEI**

The micro-economic initiatives (MEI) are the programs. Each LPC is host to at least two programs. The 15-strong team of Youth in each program spends 50% of their time developing the MEI. By creating and developing their activity, the Youths acquire essential skills. A coach is assigned to each program. All LP4Y coaches have completed special training, and most have previous business experience.

**E-DAY**

The annual Entrepreneurs' Day is one of the most important days in the field. Entrepreneurs' Days are organized in each town where LP4Y has created a center. E-Day brings together the Youth, the Stars, alumni and partners. It is a day of celebration.

The morning provides an opportunity to celebrate the teams' successes, to listen to testimonies and to participate in the final award ceremony for those who have completed PTE. After lunch together, guests enjoy an afternoon of entertainment as the Youth perform a talent show.

**AN INTEGRATION ECOSYSTEM**

It is not possible to develop a successful center without simultaneously developing an integration ecosystem involving local government, universities and businesses committed to collaborating with LP4Y in their teaching methods, professional integration and the development of MEIs.



The Youth in Kolkata, India, visit the Decathlon offices.

# PARTNERS 2016-2017\*

\*(non-exhaustive list)

## FINANCIAL AND IN-KIND PARTNERS





## MICRO-ECONOMIC INITIATIVE PARTNERS



## ACADEMIC PARTNERS



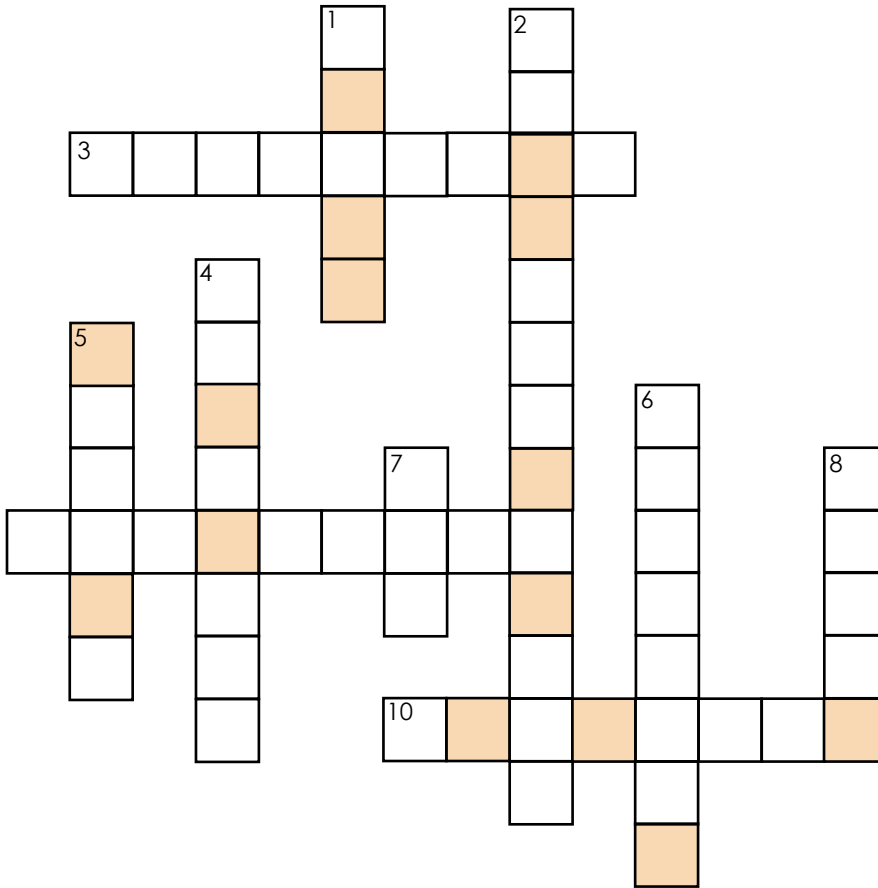
## PROFESSIONAL INTEGRATION PARTNERS





# GAMES

## Crossword & word search



### Across

- 3. Our local roots
- 9. Opposite of exclusion
- 10. Over 200 of these supporters

### Vertical

- 1. They are at the heart of LP4Y
- 2. We are not born like this, we become it when we start to take control of our lives
- 4. At the origin of a snowball effect
- 5. Consequence of a transformation
- 6. They are present in 11 countries
- 7. Network of companies that champion Youth integration
- 8. Share Train Act Reach Support Club

### FACEBOOK CHALLENGE #TogetherWeCan2017

Have you found the hidden expression? Go to our Facebook page Life Project 4 Youth - LP4Y for a chance to win one of 30 copies of *Scarred* by Life.

YOUTH  
BUSINESS  
UNIVERSITY  
RESPONSIBILITY  
WORK  
INTERNSHIP  
SALARY  
TRAINING  
INCLUSION  
EXCLUSION  
INTEGRATION  
ASSOCIATION  
DEVELOPEMENT  
ACTOR

T	K	N	I	N	T	E	G	R	A	T	I	O	N
F	M	C	S	S	E	N	I	S	U	B	J	X	M
N	O	I	S	U	L	C	X	E	A	C	T	O	R
H	S	U	N	I	V	E	R	S	I	T	Y	K	V
T	A	G	N	I	N	I	A	R	T	W	O	R	K
U	L	I	N	T	E	R	N	S	H	I	P	Z	C
O	A	J	A	S	S	O	C	I	A	T	I	O	N
Y	R	E	U	U	I	N	C	L	U	S	I	O	N
J	Y	H	T	N	E	M	P	O	L	E	V	E	D
R	E	S	P	O	N	S	I	B	I	L	I	T	Y

# COMICS

## BURGERS, DREAM & REALITY: THE STORY OF AMAR

By Géraldine Corman, coach in Bangalore, India

ONE DAY, SOME PEOPLE CAME IN AMAR'S SLUM AND TALKED TO HIM ABOUT "DREAM JOBS" AND "LIFE PROJECT PLANS"



IT IS TRUE THAT AMAR HAD ALWAYS DREAMT OF HAVING HIS OWN BURGER FOOD TRUCK!

HI GIRLS!

AND HE WOULD WEAR THIS



YET CHANGING HIS LIFE SEEMED SO HARD! MAYBE IT WOULD BE EASIER FOR HIM TO KEEP WORKING AS A RAGPICKER...



BUT IT WAS TOO LATE TO HESITATE, THE LP4Y COACHES HAD ALREADY RECOGNIZED HIS POTENTIAL!

WELCOME!



AND AMAR WOULD SOON UNDERSTAND THAT HE WAS NOT ALONE. A WHOLE TEAM WAS HERE TO SUPPORT HIM THROUGH THE PROGRAM.



THANKS TO DONORS AND PARTNERS HE WAS WELCOMED INTO A WELL-EQUIPED LIFE PROJECT CENTER.



COMPANIES INVITED HIM TO DISCOVER THE PROFESSIONAL WORLD, WITH OPPORTUNITIES HE HAD NEVER IMAGINED!



AND AMAR HIMSELF STARTED TO CHANGE MINDS IN HIS COMMUNITY, BY EXPLAINING HOW HIS FUTURE COULD BE DIFFERENT!




HE HAS ALMOST REACHED HIS DREAM AT THE MICRO ECONOMIC INITIATIVE\* (HE MAY HAVE TO WAIT A LITTLE LONGER FOR THE BURGERS).

\*PRODUCTION OF HEALTHY SNACKS



YES, AT LP4Y, EVERYONE IS AN ENTREPRENEUR OF CHANGE! TOGETHER WE CAN!

BISCUITS?



[www.lp4y.org](http://www.lp4y.org)



Life Project 4 Youth - LP4Y



LUXEMBOURG - VIETNAM - INDIA - BELGIUM - FRANCE - PHILIPPINES - USA - UK - INDONESIA